



☎ (973) 507-2400

☎ (973) 622-3073

✉ amh@olss.com

Adam focuses his practice on advising entrepreneurs and emerging growth businesses on all aspects of corporate activity, including:

- > Mergers and acquisitions
- > Shareholders' agreements
- > Buy/sell arrangements
- > Agreements with key executives
- > Raising capital (both equity and bank financings)
- > Creation of joint ventures
- > Entity choice and formation

He also handles a variety of commercial real estate matters, including:

- > Purchases and sales of commercial, industrial and multiple dwelling properties
- > Joint venture arrangements for development of real estate
- > Construction financing
- > Leases of office and commercial space

REPRESENTATIVE EXPERIENCE

- > Regularly represent real estate developers on development projects, from contract through ultimate disposition, including site acquisition, joint venture arrangements, and construction and permanent financing.
- > Advised Bain Capital in connection with purchase of leading producer of specialty cosmetic products by its portfolio company, WWP.
- > Represented Roseland Property Company in \$134 million sale to Mack-Cali Realty Corporation.
- > Function as outside general counsel on behalf of middle-market private companies in a variety of industries, including technology, food and beverage, business services, real estate development and consumer products. Responsible for drafting and negotiating material contracts with clients, key employees and suppliers, supervision of litigation and



implementation of incentive compensation programs. Regularly prepare shareholders' agreements or LLC operating agreements with complex buy-sell provisions to address management succession issues.

> Representation of private foundation in the sale of large tract of land to a university. Formed non-profit entity to lease back the historic portion of the property from the university for use as a public museum and negotiated loan of priceless historic artifacts to the university, including letters from George Washington and Thomas Jefferson. Presently continuing to act as the museum's primary counsel.

> \$25 million merger of a transportation and logistics services company in a national "roll up" of similar businesses by a private equity fund (seller's counsel).

PROFESSIONAL & CIVIC ACTIVITIES

- > Member, OLSS Management Committee
- > Board Member, University of Pennsylvania Law School Alumni Society
- > Board Member, Liberty Hall Center for History
- > Founder and Co-Chair, Penn Law New Jersey Alumni Club
- > American Bar Association
- > Essex County Bar Association

OTHER DISTINCTIONS

- > New Jersey Super Lawyers - Rising Star, 2006 - 2011
- > Martindale Peer Review Rating - AV Preeminent 4.9 out of 5.0

PRACTICE AREAS

- > Corporate
- > Real Estate
- > Professionals

EDUCATION

- > Johns Hopkins University (B.A. 1993)
- > University of Pennsylvania (J.D., cum laude, 1998)

ADMISSIONS

BAR ADMISSIONS

- > New Jersey 1998

RELATED NEWS & PUBLICATIONS

- > Corporate Transparency Act: The End of Entity Ownership Anonymity?
- > OLSS Represents Service Works in Sale to Allied Universal



ORLOFF
LOWENBACH
STIFELMAN &
SIEGEL P.A.

ADAM M. HABERFIELD, Shareholder

- > OLSS Advises Bain Capital in Acquisition of Cosmetic Design Group by WWP
- > OLSS Advises Powerhouse Maintenance in Recapitalization with PE Firm
- > Firm Assists Bridge Marketing in Acquisition of Appjolt LLC
- > OLSS Represents Solid Benefit Guidance in its Sale to Arthur J. Gallagher & Co.
- > OLSS Represents Roseland Property Company in Sale to Mack-Cali
- > Nine OLSS Attorneys Named to 2011 New Jersey Super Lawyers and Rising Stars
- > Adam Haberfield Elected to Penn Law Alumni Society Board of Managers