



ORLOFF
LOWENBACH
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Edmund A. Mikalauskas

Of Counsel

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Edmund Mikalauskas counsels buyers and sellers of small and medium-sized businesses. He also counsels real estate developers, investors and commercial landlords.

Edmund serves as legal advisor and outside general counsel to management of closely-held businesses on a gamut of issues confronting small and medium-sized business organizations, from the routine to the extraordinary.

Representative Experience

- Real estate development projects, from contract through closing and beyond, including site acquisition, construction contracting, land use planning and regulatory compliance issues, construction and permanent financing, syndication and disposition
- Buying and selling businesses and operating divisions, including sectors such as manufacturing, distribution, technology, insurance agencies and other financial services and medical and other professional practices; business spin-offs and management buyouts
- Structuring of new business ventures and investment vehicles, including choice of entity issues, relationships among investors, equity holders, managers and other participants; buy-sell arrangements; exit strategies; and counseling regarding shareholder disputes, corporate divorces and split-ups
- Representing landlords and tenants in leasing commercial and industrial space, including build-to-suit facilities, ground leases and sale-leasebacks
- Appearances before municipal planning and zoning boards for site plan, subdivision and variance applications and ordinance interpretation
- Technology contracting and licensing, including strategies for safeguarding intellectual property interests
- Brownfields site initiatives, ISRA compliance and related environmental regulatory issues
- Counseling employers, employees, and independent contractors with respect to providing, securing and rewarding personal services, including employment contracts,



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consulting agreements, noncompete agreements, stock options and equity participation and buy-in arrangements

Practice Areas

- Corporate
- Services to Professional Practices
- Real Estate

Education

- Yale University, J.D., 1980
- Columbia University, B.A., *summa cum laude*, 1975

Admissions

- New Jersey, 1980
- United States District Court, District of New Jersey,