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HIGHLIGHTS

- > Lead counsel for corporate headquarters site selection, acquisition, and construction, including negotiation and completion of owner-architect agreement, owner-construction manager agreement, and acquisition documents, including documents for formation and governance of owners' association
- > Lead counsel of multi-state environmental due diligence team to evaluate potential liabilities and operational compliance of more than ten industrial sites
- > Representation of hundreds of clients regarding applicability of, and compliance with, Environmental Cleanup Responsibility Act (ECRA) now known as Industrial Site Recovery Act (ISRA)
- > Representation of affiliate of construction/permanent lender purchasing joint venture interest in hotel/office building development
- > Evaluation of all permits and approvals necessary to own and operate co-generation facilities, and transferability of same

REPRESENTATIVE EXPERIENCE

- > Counsel clients regarding environmental compliance responsibilities, liabilities, and risks in the context of selling, purchasing and developing real estate, business sales and purchases, financing and work-out transactions, and land use planning
- > Structuring and negotiation of joint venture transactions, including real estate joint ventures, product development joint ventures, and joint ventures involving insurance agencies and engineering companies
- > Single and multi-site real estate due diligence evaluations, including environmental, land use, title, and permits
- > Borrowing, lending and work-out transactions, including real estate financing, asset based lending and unsecured loans
- > Purchases and sales of industrial, commercial, and multi-family real estate, including tax-free exchanges



- > Structuring and formation of new business enterprises, including management issues, buy-sell arrangements and exit strategies
- > Zoning and land use, including site plans, variances, subdivisions and developers' agreements

OTHER EXPERIENCE

Various presentations, including:

- > Practical Strategies for Complying with New Jersey's 1998 Brownfields Law, "*Buyer and Developer Issues and Strategies*"
- > "*Dealing with Regulatory Agencies, Negotiation v. Surrender: How to Approach Agencies with a Problem,*" New Jersey Environmental Regulation, presented by Institute of Business Law

PRACTICE AREAS

- > Corporate
- > Real Estate

EDUCATION

- > Tufts University (B.A. 1969)
 - > *Cum Laude*
- > Rutgers University School of Law (J.D. 1973)

ADMISSIONS

BAR ADMISSIONS

- > New Jersey 1973

RELATED NEWS & PUBLICATIONS

- > OLSS Represents Roseland Property Company in Sale to Mack-Cali
- > OLSS Represents Wireless Capital Partners in \$500M Sale of Ground Lease-Related Assets to Crown Castle